



MCA In Touch *Your monthly news and events update from the Minnesota Chiropractic Association*

Association News



CALL TO ACTION

Protect Chiropractic Coverage for Medical Assistance Patients

Dear MCA Members,

Governor Tim Walz's recent budget proposal includes a troubling provision to eliminate chiropractic coverage for medical assistance (MA) patients over the age of 21. This decision would have devastating consequences for vulnerable Minnesotans, including older adults, individuals with chronic pain, and people with disabilities. This also is disappointing given that his previous support of chiropractic doesn't reflect this current proposal. We must act now to ensure this essential care remains accessible.

[READ MORE.....](#)

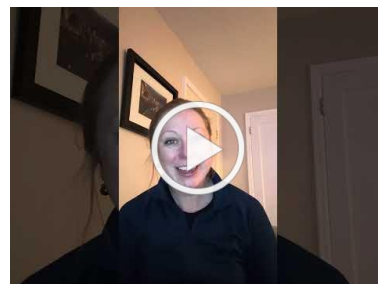
To help, we've included a template letter below that you can personalize and send.

[Letter Template](#)



Dr. Michelle Norton Fleming,
MCA President

Hear the Message from
our President



Welcome Doctors

Dr. Cary Dropik
Dr. Ann Eggebraaten
Dr. Timothy Graff
Dr. Sarah Kavanaugh



Dr. Nathan Neubauer
Dr. Alexa Nicholas
Dr. Kaitlyn Scherber
Dr. Deborah Zurcher

DECEMBER



Billing for CPT Codes 97110 and 97530

Proper billing is key to maximizing reimbursements and minimizing claim denials. In this blog, we break down the differences between CPT codes 97110 (Therapeutic Exercises) and 97530 (Therapeutic Activities) with help from Senior Vice President of Practisync, Dr. Evan Gwilliam.

Learn how to document and bill these codes accurately to ensure compliance and financial success for your practice!



[READ More....](#)

Mattress Partner Program:

\$100 Discount for Patients
10% Commission to Doctors

saatva
Sleep Enlightened



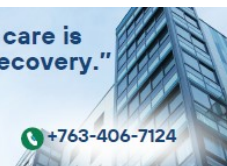
Sara Nachtman
MSBA Certified Civil Trial Law
Specialist
Bolt Law Firm



"Trustworthy chiropractic care is important for my clients' recovery."

[learn about how Sara can help injured patients](#)

+763-406-7124



ASSOCIATED
HEALTHCARE
Credit Union

WELCOME TO OUR NEW PARTNER ASSOCIATED HEALTHCARE CREDIT UNION

Look for more information after the new year!

Member Benefit



Connect with the Profession at Clinical Compass

MCA members now have access to a wealth of evidence-based resources offered by the Clinical Compass. Learn more at clinicalcompass.org and get your login information on [MCA's Discourse forum page here](#).

Legislative & PAC Fund



Click the QR Code to donate to the PAC FUND



MCPAC is the only political action committee in

Minnesota with the primary mission of electing and supporting those who are pro-chiropractic. MCPAC allows Minnesota chiropractors to pool their financial resources together, regardless of their political affiliations, to support and protect our profession. We are stronger together. Make your voice and the voice of your patients heard. [Contribute to MCPAC now!](#)

Donations made to MCPAC can ONLY be made from personal accounts.

If you are interested in learning more about the Legislative Committee, [click here](#).

National News

Congress Reintroduces Bill to Increase Medicare Coverage of Chiropractic Services

Arlington, VA – Bipartisan legislation that would increase patient access to Medicare-covered services provided by doctors of chiropractic was reintroduced on Jan. 16 in both the U.S. House and U.S. Senate. The Chiropractic Medicare Coverage Modernization Act ([H.R. 539](#) / [S. 106](#)) would reduce barriers to care and enable seniors and other beneficiaries to more fully access the chiropractic profession's evidence-based, non-drug approach to managing pain and improving musculoskeletal function.

The new bill was introduced by Reps. Gregory Steube (R-Fla.) and John Larson (D-Conn.) and Sens. Richard Blumenthal (D-Conn.) and Kevin Cramer (R-N.D.). Initial cosponsors include Sens. Tammy Baldwin (D-Wis.), Chris Coons (D-Del.), Steve Daines (R-Mont.), Martin Heinrich (D-N.M.), John Hoeven (R-N.D.), Amy Klobuchar (D-Minn.), Jerry Moran (R-Kan.), Mike Rounds (R-S.D.), and Jeanne Shaheen (D-N.H.).

For the past 50 years, and with no scientific or policy basis, Medicare has limited beneficiaries to

coverage of one chiropractic service, manual manipulation of the spine. Those requiring additional services have been forced to seek them from other types of providers, delaying care, or to pay out of pocket.

While adding no new services to Medicare, proposed new language would bring Medicare coverage into alignment with other federal programs and private health plans, giving seniors access to additional covered services in their chiropractor's clinic, such as other non-drug therapies, evaluation and management services, and diagnostic imaging. The allowable covered services would be determined by a chiropractor's state licensure.

"The prevalence of musculoskeletal conditions such as back, neck and joint pain increases with age. The opioid crisis has emphasized the importance of offering non-drug options for pain management, and treatment guidelines today support their use as a first line defense against common musculoskeletal pain," said American Chiropractic Association (ACA) President Leo Bronston, DC, MAppSC.

"We are thankful to the sponsors and cosponsors of this bill for standing with us in support of improving access to non-drug chiropractic services that can help seniors reduce or eliminate the need for riskier and costlier alternatives such as prescription pain medications and surgery," added John Falardeau, ACA senior vice president of public policy and advocacy. "Musculoskeletal pain, led by spinal disorders, costs the U.S. healthcare system \$874 billion per year and is the most common cause of severe long-term pain and disability."

With more than 65 million enrollees, Medicare's impact on the quality of senior health care is significant and will only increase as the baby boomer generation continues to age and enter its ranks over the next several years. Learn more about the Chiropractic Medicare Modernization Act at acatoday.org/Medicare.

Classified Ads

Jobs

CHIROPRACTIC ASSOCIATE WANTED! – Alexandria, Minn.

Central Lakes Chiropractic Clinic is a busy diversified family practice located in Alexandria, Minn., with two full-time doctors and excellent staff. We're excited to add an associate, who is interested in a planned thoughtful buy-in timeline.

[Learn more...](#)

- **PRACTICE FOR SALE** - 10 minutes south of the metro in a growing Minnesota city.
- **DOC FOR A DAY is coming to Minnesota!** We need YOU
- **Associate Doctor of Chiropractic Wanted:** Opp Family Chiropractic of St. Francis
- **Chiropractor Wanted:** Cornerstone Wellness Center in St. Peter
- **Associate Chiropractor Wanted:** Woodlands Chiropractic in St. Cloud
- **ASSOCIATE OPPORTUNITY**
Chiropractic First of La Crescent, in Minnesota, five minutes from downtown La Crosse, Wis., and just over 2 hours from Minneapolis, Minn.
- **Associate Wanted - Alexandria, Minn.**



Associate opportunities in Fargo and Wahpeton, North Dakota

We are seeking skilled and passionate Chiropractors to join our team. Helping people become their best self is our goal and we provide a dedicated team to help you do so. Whether you have been a long time Chiropractor or are just joining the field, we are there to help and prepare you on your journey.

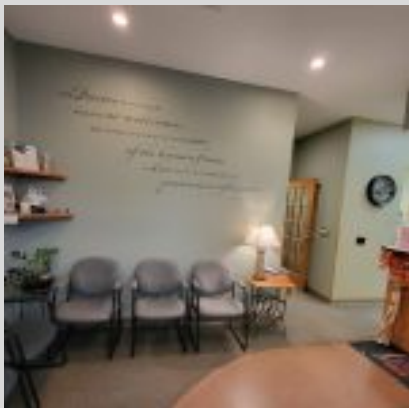
Opportunities include:

- Associate Chiropractor in Fargo, N.D.
- Associate Chiropractor in Wahpeton, N.D.

- T9 and T10 internships in Fargo and Wahpeton

Benefits include: Salary plus commission, health insurance and HSA account, Retirement account, PTO and a dedicated team to allow you to spend your time focusing on the treatment of your patients. Contact Dr. Paape at (701) 866-6456 or email hr@healingartschiropractic.com

Practices for Sale



PRACTICE FOR SALE – SOMERSET, WI

Somerset Chiropractic Health & Vitality Center a well established thriving practice for sale. Practice has been operating for over 26 years in one of the fastest growing towns in Wisconsin. The sale includes 1194 sq. ft. office space, large parking lot with ample spots for patient and staff parking, fully furnished and equipped, including: 2 treatment rooms with adjusting tables, new digital x-ray machine/exam room, consultation/office room, intersegmental table, remaining office supplies/furniture, with 1 fully trained part time staff and 1 newer staff person.

[Learn More...](#)

PRACTICE FOR SALE - ST. PAUL/MPLS/ROSEVILLE AREA.

Solid, secure practice for sale. Established 19 yrs. Well balanced cash/insurance payor mix. Solid patient community referrals. Div/Drop/Act also therapies, massage therapy. Sale includes 4,000 sq ft building with secure rental income. Excellent financing available. Contact Loren Martin, Practice Opportunities, Inc. Phone: (952) 322-1177. martin@practiceop.com. MCA Partner

PRACTICE FOR SALE – North Metro Area

Established 40 years. Priced to sell, Doctor is retiring.

Call or text 612-669-9332.

Check Out All Classifieds



We take care of *you* first.

- ✗ Not quotas.
- ✗ Not our executives.
- ✗ Not stockholders.
- ✓ **You.**

Learn more ›

WE TAKE
CARE OF
**OUR
OWN.**



Are you looking to hire? Do you want to sell or buy? Let MCA help you. For more information click [HERE](#).



Let's Connect!



Minnesota Chiropractic Association
info@mnchiro.com | (651) 358-2200

Minnesota Chiropractic Association | 1360 University Ave. W. Suite 104-125 | St. Paul, MN 55104 US

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