

## January 2023

## **Association News**

Welcome to 2023!

We start out the year focused on legislative agendas. In case you missed it, here is our latest update.

Week of January 16, 2023

The Minnesota legislature has turned into a bill producing machine. A recent update revealed that the Revisor, the office that writes the bills, is currently working on drafting 3000 plus bills. This has led Speaker Hortman to intervene by issuing a rule that bill drafting requests must come directly from a legislator and not a member of the public such as a lobbyist. In some cases, legislators have given members of the public permission to make a request to the Revisor on their behalf, but going forward that will not be the case for the House. With work piling up at the Revisor's office, we have seen delays in getting bills drafted. One possible reason for the uptick in these requests may be due to the limited numbers of bills that have passed in the recent past, so many of this year's bills are items that are recycled from last session.

This week we also started to see parts of the Governor's budget be revealed. Tuesday, the Walz administration announced a \$12 billion package focused on children, youth, and families, followed a few days later by a high level summary of his proposals for the climate and economy. It is anticipated that a high level summary of the proposals for health, housing, and public safety will be released on Monday. The full budget will be released on Tuesday of next week.

#### Items of interest to the MCA:

Senator John Hoffman, Chair of the Senate Human Services Committee, has agreed to carry our Medicaid expansion bill. Representative Jess Hanson has agreed to carry out termination without cause bill in the House. We will continue to collect additional signatures on these bills and to identify strong authors in the other bodies.

SF506 will be introduced in the Senate on Monday by Senator Kelly Morrison (DFL). This bill would impose a 2% tax on health plans for all paid claims. This implements a new revenue stream for the Health Care Access Fund (HCAF). The impact would be that by generating more revenue, it would keep the HCAF in a surplus status. When the HCAF has a surplus, it triggers a contingency factor that reduces the provider tax. So the impact of this bill would be to effectively eliminate the provider tax without actually repealing it. We will engage on this bill to assess its potential for passage. Thank you to Senator Jim Abeler for being a coauthor on this bill.

Lastly, an email was sent earlier this week asking for MCA members to consider applying for two open positions on the Health Services Advisory Committee. We were specifically asked by DHS to identify interested applicants, so this a great opportunity to advance chiropractic in the state. Please let us know if you have any questions about the Committee.

Day at the Capitol is March 9th. We hope all licensed doctors of chiropractic in Minnesota are able to attend. This is our profession. We are stronger together. (Students, remember you are FREE, but you still need to register

**REGISTER Day at the Capitol** 

**MEMBERS-** Look for information on our annual meeting. It will be held virtual again this year. Be sure to register. Your voice matters!



#### MCA GOLF OUTING IS BACK!

June 19, 2023

Legends Golf Course
8670 Credit River Blvd.
Prior Lake, MN 55372

DIRECTIONS

#### **MARK YOUR CALENDARS!**

Monday, June 19, 2023

9:00 – 11:00 am Registration Continental Breakfast

Putting Contest Driving Range

11:00 am Shotgun Start

Lunch on the Course

4:30 pm Cocktails & Light Appetizers

5:30pm Dinner, Awards & Silent Auction

It has been a while since we were able to have a play day. Let's not wait anymore.

Bring family, friends, coworkers or your team. Everyone enjoys a day of fun.

SUPPORT MCPAC -Sponsor a hole for \$200 2-Holes for \$350



Make your voice and the voice of your patients heard.

Contribute to MCPAC now!

accounts.

Donations made to MCPAC can ONLY be made from personal

## **District News**

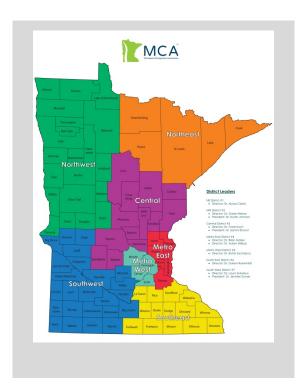
#### **GET Featured here!**

We want to hear from you. Tell us about an event you worked in your community, or share about your team or your practice. If it is special to you, it is special to us. Let's share it with your colleagues. Reach out to MCA or your District Leader to submit an item for the newsletter.

#### MCA SE District Director, Dr. Darren Roemhildt

was able to meet up with Dr. Abby Splittstoesser to present her with the Young Practitioner's Award.

Congratulations Dr. Abby!





#### **District Leaders**

Central: Dr. Sammi Shand

drsammi@chiroperformancecenter.com

Metro East: Dr. Adam Millsop amillsopdc@gmail.com

Metro West: Dr. Rohin Sachdeva drrohin@chanhaussenchiro.com

Northeast: Dr. Alyssa Clarity alyssaclaritydc@gmail.com

Northwest: Dr. Dustin Johnson

dlchiro@arvig.net

**Southeast:** Dr. Darren Roemhildt darrenr@drdarrenowatonna.com

**Southwest:** Dr. Jennifer Stuvek jenniferstuvek@hotmail.com

Are you interested in setting up or sharing an event in your area? Reach out to your <u>district</u> <u>leader</u> or contact the MCA office 651-358-2200.

## **National News**



#### **ACA Engage Is Here!**

ACA's annual meeting and conference, ACA Engage, is taking place Jan. 25-28 in Washington, D.C. If you're attending, be sure to post on social media with the hashtag #ACAEngage2023. If you're unable to join us, get all the important updates and announcements in the Engage Conference Daily, published each day on the ACA Blog. Learn more about Engage atacatoday.org/engage.

Registration Open for ACA Faculty Symposium

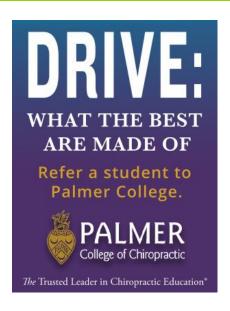
Registration is open for ACA's third-annual Faculty Symposium, taking place in person on April 29 at Keiser University in West Palm Beach, Fla. The symposium will focus on developing skills, cutting-edge education, opportunities for CE, and studies and information that enable attendees to gain new perspective and teach to their best ability. Learn more and register now.

# **Professional Development**



- February 7: Colicky Infant (1CE)- Dr. Jenny Brocker
- February 9: The Perfect Personnel File (FREE Webinar) Cilia Garcia
- February 21: Ethics & Professional Boundaries- NCMIC (1 PB CE)
- March 7: Surprises in Chiropractic Radiology & Selected Radiology Cases (1-XR CE)
   NCMIC Dr. Steven Gould

**More Classes** 



## **Classified Ads**

#### **Practices for Sale**

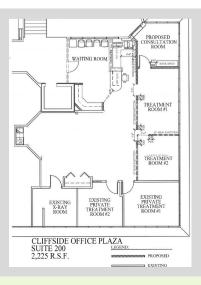


#### PRACTICE OPPORTUNITIES: MINNESOTA PRACTICES FOR SALE

- **St. Louis Park:** Great opportunity in dynamic location. Cash practice. Tonal adjusting. 50 patient visits per week. \$60 pva. Steady growth! Asking only \$70,000. Terms negotiable.
- Edina: Excellent lease location. Div./Act. Fully equipped office. Priced to sell at \$65,000.
- Coon Rapids: Long established practice. Doctor retiring. Sale includes professional bldg., and seller assistance to assure smooth transition. Financing available.
- Forest Lake area off I-35: Well established practice. Doctor retiring. 3 days per week. Voluminous patient files.

- **Western MN:** Very profitable practice and attractively furnished brick building. Solid, secure income. Fully equipped office including x-ray. Wonderful community and lifestyle, with good schools and recreation.
- Eagan/Apple Valley area: Exceptional lease/location in Eagan/Apple Valley area. Long established practice with excellent reputation. Gross \$219,081. Low overhead. Fully equipped including X-Ray. Balanced payor mix 40% self pay. Asking only \$148,000. Financing available.
- Wheaton: 40+ years established diversified practice for 1-1/2 2 Doctors. 200+ DOT physicals per year. Only chiropractic clinic in Traverse County, MN. 2400 sq. ft. building is well equipped including digital X-Ray. Private parking lot accommodates 14 16 vehicles. Knowledgeable staff. Owner is willing to stay for smooth transition.

Contact: Loren Martin
Practice Opportunities, Inc.
Phone: (952) 953-9444
www.practiceop.com
Email: martin@practiceop.com



## FURNISHED CHIROPRACTIC OFFICE FOR LEASE EAGAN, MN practice location

Private and open treatment rooms, x-ray room, all furnishings and equipment available.

Beautiful office space with lots of glass and built-ins throughout. ADA accessible entry, elevator access, free parking. 2,225 sq. feet.

Easy access off Hwy 35E, Cliff Road, Hwy 77.

For more information, visit MCA's Classifieds page.

# 98% Cash Chiropractic Practice for Sale in Rochester, Minn., Area

Thriving, 98% cash chiropractic practice for sale just south of Rochester, Minn.! Get all the advantages of a smaller town, south of Rochester & 1-hr to the Twin Cities! Collecting avg of \$600,000+/yr on 21 hrs/wk! Buy with as little as \$30k down!

<u>Get more info here</u> or email <u>info@strategicdc.com</u>.

# Minneapolis Chiropractic Practice for Sale

Shepherd Chiropractic Clinic: Great opportunity to buy a smaller, well-established practice (30-years) with a loyal, diverse patient base.

Visit MCA's Classifieds page for more information, or contact Dr. Bob directly at 612-872-9133 or drbob@shepherdchiroclinic.com.

# Prime Office Space Available: Wayzata, Minn., Practice Location

MWF: Furnished and equipped large treatment room available; second room available to set-up as your therapy room, with space for a private desk and file cabinet, etc. Reception area with reception desk also can be used on MWF. New carpet and paint. First floor location, lots of adjacent parking. Nice set-up for a part-time doctor!

Visit MCA's Classifieds page for more information, or contact Dr. Claussen at 952-473-3336.

#### PRACTICE FOR SALE - TWIN CITIES SOUTHERN SUBURB

Exceptional lease/location Eagan/Apple Valley area. Long established practice with excellent reputation. Gross \$219,081. Low overhead. Fully equipped including x-ray. Balanced payor mix 40% self pay. Asking only \$148,000. Financing available.

Contact Loren Martin, Practice Opportunities, (952) 322-1177. Email: martin@practiceop.com

#### **Jobs**

#### **Associate Position Minnesota**

Bridges Chiropractic Health Clinic is a newly constructed state-of-the art clinic in a fast-growing industrial region, conveniently located 60 miles south of Minneapolis MN in Owatonna MN. A great educational system, affordable housing, lower cost of living, and various job opportunities for family members also available.

Our clinic has been a staple in our community for over 50 years. We offer Chiropractic, Acupuncture, Massage, Nutritional/Functional Med., and Occupational services to a well-rounded population base of old and young. Our clinic is well balanced with a wellness mindset and acute insurance base, as well as WC/PI patient care and Occupational services.

Position includes: Very competitive base salary with additional production bonus, Malpractice coverage, Flexible hours, Continuing Education hours, Retirement savings plan, Vacation and an Opportunity for long term placement. Currently we average 50-70 New Patients per month in our 3-doctor office. A great learning and team environment where you manage and treat your own patients, learn new skills, and diversify your practice to weather and thrive even in a pandemic!

Send Resume along with a cover letter describing yourself, your expectations, and needs to

darrenr@Bridgeshealthclinic.com

# Associate Chiropractor Wanted: Brooklyn Center

If you're an energetic, patient-oriented doctor looking for an opportunity to contribute your drive, talent and superior work ethic to help our patients, then Brookdale Health may be the right match for you. Hard work and commitment to patients is the primary reason for our continued success at Brookdale Health over the last 40 years.

For more information, visit MCA's Classifieds page or check out our website. If you want to learn more and be part of a high performance, motivated team, please email your resume and cover letter

to ajohnson@brookdalehealth.com.

#### **Front Desk Chiropractic Assistant**

We are a busy personal injury practice serving the Twin City Metropolitan area. We are seeking a front desk chiropractic assistant wishing to join our passionate team of healthcare providers and staff. We are dedicated to making a massive positive impact in our community through providing excellent personal injury healthcare, insurance based healthcare, and wellness based healthcare services to our community.

To learn more, visit MCA's Classifieds page.

To apply, email your resume to Celia Garcia at <a href="mailto:latinbus@gmail.com">latinbus@gmail.com</a>.



# Eden Prairie, Minn., Perpetual Motion Animal Chiropractic

An established small animal chiropractic specific clinic is seeking another chiropractic doctor certified and trained in animal chiropractic care to join the team. This position requires flexibility to start out part time and grow into a full-time position with some coverage when the current doctor is away.

# Are You a Seasoned Chiropractor Looking to Slow Down a Bit?

We are looking for a part time chiropractor in beautiful Billings, Mont., for a family practice with 2 locations. Hours can range from 20-30 hours a week depending on your needs. (we could do full time if needed as well) We have a phenomenal team atmosphere and we are looking to add one more chiropractor to our team. If you are interested in coming to work and only focusing on outstanding patient care, then we are interested in talking to you.

For more information, visit <u>our website</u> or send Dr. Kim a text at 406-697-6006.

# Wanted: Full-Time Associate Doctor of Chiropractic

Our team is looking for an energetic and self-motivated chiropractor to help serve our community. This is an opportunity to join an established firm with a team that puts clients first. We offer diversified chiropractic techniques to fit each individual patient's needs and for all ages, along with offering animal chiropractic. We have 2 locations in Little Falls (one for Humans and one for Animals), as well as, mobile services by appointment and oftentimes for animal chiropractic.

Visit MCA's Classifieds page for more information, or email deann@paradoxchiropractic.com.

## **Additional Listings**

# FULL X-RAY SYSTEM FOR SALE: \$7,000 or best offer Bennett X-Ray and Naomi Digital Processor

Excellent condition. The xray machine is around 20-years old and the Naomi Digital Processor is around 12-years. Everything was checked out by an x-ray professional last spring. They will be happy to move the whole system and set it up at a new location. Contact information will be provided if desired.

Call: 320-262-4924 Email: Dr. Paul Hjort

drpaul@hjortchiropractic.com





#### **EXPERIENCED PRACTICE RELIEF SERVICES**

Dr. Rick Hueffmeier, the original statewide vacation and practice relief service provider,© has over 44 years of experience specializing in providing excellent, reliable statewide chiropractic relief services, is available to be in your office on a short- or long-term basis for illness or emergencies, or while you are at a seminar or enjoying a well-deserved and relaxing vacation. Many doctors have used his highly specialized services during the past 44+ years and have been very satisfied knowing that their patients were being seen by a D.C. who is highly experienced in meeting the needs of doctors and their patients.© Insured. References are available upon request. 651-256-2256 ◆ DocRick@MinnChiro.net

#### Are You a Chiropractor Looking for Time Off?

Chiropractic Practice Relief (CPR) is now scheduling! Doctor of Chiropractic with 23 years of successful private practice and locum tenens experience is available to keep your practice running smoothly. Whether you need to recharge with time off, attend to family business, or schedule recovery time from illness or surgery, studies show practice relief MAKES you money, it doesn't COST you money!! Text us with your requested dates and we will reply within 24 hours. Chiropractic Practice Relief **507-602-0333**.

#### **Practice Relief Doctor of Chiropractic (Locum Tenens)**

Dedicated to treating a bridge of communication between the patient and the regular doctor taking a break, by applying chiropractic treatment in a like manner. I'm experienced with over 35 years in private practice so you can be confident that your practice routine and patients would be in good hands during a break. Michael R. Lamppa, DC, (612) 968-8132 or <a href="mailto:lamppadc@yahoo.com">lamppadc@yahoo.com</a>.

Are you looking to hire? Do you want to sell or buy? Let MCA help you. For more information click <u>HERE</u>.





#### Not currently an MCA member?

Become a member online or by mail and join the MCA community today!

## Let's Connect!







## info@mnchiro.com | (651) 358-2200

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